UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 30, 2015 (April 30, 2015)

ACI WORLDWIDE, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 0-25346 (Commission File Number) 47-0772104 (IRS Employer Identification No.)

3520 Kraft Rd, Suite 300 Naples, FL 34105 (Address of principal executive offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (239) 403-4600

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operation and Financial Condition.

On April 30, 2015, ACI Worldwide, Inc. ("the Company") issued a press release announcing its financial results for the three months ended March 31, 2015. A copy of this press release is attached hereto as Exhibit 99.1.

The foregoing information (including the exhibits hereto) is being furnished under "Item 2.02- Results of Operations and Financial Condition" and "Item 7.01 – Regulation FD Disclosure." Such information (including the exhibits hereto) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

The filing of this report and the furnishing of this information pursuant to Items 2.02 and 7.01 do not mean that such information is material or that disclosure of such information is required.

Item 7.01. Regulation FD Disclosure

See "Item 2.02 – Results of Operation and Financial Condition" above.

Item 9.01. Financial Statements and Exhibits.

- 99.1 Press Release dated April 30, 2015
- 99.2 Investor presentation materials dated April 30, 2015

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ACI WORLDWIDE, INC.

/s/ Scott W. Behrens

Scott W. Behrens, Senior Executive Vice President, Chief Financial Officer, and Chief Accounting Officer

Date: April 30, 2015

EXHIBIT INDEX

| Exhibit No. | Description |
|----------------|--|
| 99.1 | Press Release dated April 30, 2015 |
| 99.2 | Investor presentation materials dated April 30, 2015 |



News Release

ACI Worldwide, Inc. Reports Financial Results for the Quarter Ended March 31, 2015

HIGHLIGHTS

- 60-month backlog of \$4.1 billion, up \$30 million from last quarter (adjusting for FX)
- Non-GAAP revenue of \$233 million, up 5% from Q1 last year
- Adjusted EBITDA of \$37 million, up 16% from Q1 last year
- OFCF of \$39 million, up 159% from Q1 last year
- Reiterating 2015 guidance (adjusting for FX)

NAPLES, FLA — April 30, 2015 — <u>ACI Worldwide</u> (NASDAQ: ACIW), a leading global provider of <u>electronic payment and banking solutions</u>, today announced financial results for the period ended March 31, 2015. Management will host a conference call at 8:30 am ET to discuss these results. Interested persons may access a real-time audio broadcast of the teleconference at http://investor.aciworldwide.com/ or use the following numbers for dial-in participation: US/Canada: (866) 914-7436, international: +1 (817) 385-9117. Please provide your name, the conference name ACI Worldwide, Inc. and conference code 28922722. There will be a replay available for two weeks on (855) 859-2056 for US/Canada callers and +1 (404) 537- 3406 for international participants.

"The year is off to a strong start with quarterly revenue at the high end of expectations, despite significant foreign currency headwinds. Further, continued cost discipline helped ACI generate adjusted EBITDA growth of 16% and particularly strong cash flow," commented Phil Heasley, President and CEO, ACI Worldwide. "We continue to see broad interest in our Universal Payments offering and are happy to announce the signing of a large new customer in the transportation industry. Overall, ACI remains well positioned for growth in 2015 and we have never been more optimistic regarding our long-term strategy."

FINANCIAL SUMMARY

Financial Results for Q1

Overall sales bookings, including term extensions, increased 23% compared to the prior year quarter. New sales bookings, net of term extensions (SNET), decreased 9% compared to the prior year quarter.

We ended Q1 with a 12-month backlog of \$889 million and a 60-month backlog of \$4.1 billion. After adjusting for foreign currency fluctuations, our 12-month backlog remained essentially flat and our 60-month backlog increased \$30 million from Q4 2014.

Non-GAAP revenue in Q1 was \$233 million, an increase of \$11 million, or 5%, above the prior year quarter.

Non-GAAP operating income was \$10 million for the quarter, up 45% from last year's \$7 million. Adjusted EBITDA of \$37 million was up 16% from last year's \$32 million. Net EBITDA margin in Q1 2015 was 18% versus 16% margin last year, after adjusting for \$31 million and \$28 million of pass through interchange fees in Q1 2015 and Q1 2014, respectively.

Q1 non-GAAP net income was \$2 million, or \$0.02 per diluted share, versus a non-GAAP net loss of \$2 million, or (\$0.01) per diluted share in Q1 2014.

ACI ended the first quarter with \$68 million in cash on hand. Following \$42 million in net debt payments during Q1, ACI ended the quarter with a debt balance of \$850 million. Operating free cash flow (OFCF) for the quarter was \$39 million, up 159% from last year's \$15 million.

Reiterating Guidance (Adjusted for FX)

While our underlying guidance has not changed, we are updating our revenue range slightly to account for an incremental \$10 million in foreign exchange headwinds. We now expect to generate non-GAAP revenue in a range of \$1.04 to \$1.07 billion for the full year, down from a range of \$1.05 to \$1.08 billion. This range continues to represent 3-6% organic growth after adjusting for foreign currency fluctuations. We continue to expect adjusted EBITDA to be in a range of \$280 to \$290 million. We expect to generate between \$240 and \$250 million in non-GAAP revenue in the second quarter. Lastly, we expect full year 2015 net new sales bookings to increase in the upper single digit range.

About ACI Worldwide

ACI Worldwide, the <u>Universal Payments</u> company, powers electronic payments and banking for more than 5,600 financial institutions, retailers, billers and processors around the world. ACI software processes \$13 trillion each day in payments and securities transactions for more than 300 of the leading <u>global retailers</u>, and 18 of the top 20 banks worldwide. Through our comprehensive suite of software products and hosted services, we deliver a broad range of solutions for payment processing; card and merchant management; <u>online banking</u>; mobile, branch and voice banking; <u>fraud detection</u>; trade finance; and <u>electronic bill</u> <u>presentment</u> and payment. To learn more about ACI, please visit <u>www.aciworldwide.com</u>. You can also find us on Twitter <u>@ACI_Worldwide</u>.

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For more information contact: John Kraft, Vice President, Investor Relations & Strategic Analysis ACI Worldwide 239-403-4627 john.kraft@aciworldwide.com To supplement our financial results presented on a GAAP basis, we use the non-GAAP measures indicated in the tables, which exclude certain business combination accounting entries related to the acquisition of Online Resources Corporation and significant transaction-related expenses, as well as other significant non-cash expenses such as depreciation, amortization and share-based compensation, that we believe are helpful in understanding our past financial performance and our future results. The presentation of these non-GAAP financial measures should be considered in addition to our GAAP results and are not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. Management generally compensates for limitations in the use of non-GAAP financial measures by relying on comparable GAAP financial measures and providing investors with a reconciliation of non-GAAP financial measures only in addition to and in conjunction with results presented in accordance with GAAP. We believe that these non-GAAP financial measures reflect an additional way to view aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. Certain non-GAAP measures include:

- Non-GAAP revenue: revenue plus deferred revenue that would have been recognized in the normal course of business by Online Resources if not for GAAP purchase accounting requirements. Non-GAAP revenue should be considered in addition to, rather than as a substitute for, revenue.
- Non-GAAP operating income: operating income plus deferred revenue that would have been recognized in the normal course of business by Online Resources if not for GAAP purchase accounting requirements and significant transaction-related expenses. Non-GAAP operating income should be considered in addition to, rather than as a substitute for, operating income.
- Adjusted EBITDA: net income plus income tax expense (benefit), net interest income (expense), net other income (expense), depreciation, amortization and non-cash compensation, as well as deferred revenue that would have been recognized in the normal course of business by Online Resources if not for GAAP purchase accounting requirements and significant transaction-related expenses. Adjusted EBITDA should be considered in addition to, rather than as a substitute for, operating income.

ACI is also presenting operating free cash flow, which is defined as net cash provided by operating activities, plus payments associated with acquired opening balance sheet liabilities, net after-tax payments associated with employee-related actions and facility closures, net after-tax payments associated with significant transaction-related expenses, and less capital expenditures. Operating free cash flow is considered a non-GAAP financial measure as defined by SEC Regulation G. We utilize this non-GAAP financial measure, and believe it is useful to investors, as an indicator of cash flow available for debt repayment and other investing activities, such as capital investments and acquisitions. We utilize operating free cash flow as a further indicator of operating performance and for planning investing activities. Operating free cash flow should be considered in addition to, rather than as a substitute for, net cash provided by operating activities. A limitation of operating free cash flow is that it does not represent the total increase or decrease in the cash balance for the period. This measure also does not exclude mandatory debt service obligations and, therefore, does not represent the residual cash flow available for discretionary expenditures. We believe that operating free cash flow is useful to investors to provide disclosures of our operating results on the same basis as that used by our management.

ACI also includes backlog estimates, which include all software license fees, maintenance fees and service fees specified in executed contracts, as well as revenues from assumed contract renewals to the extent that we believe recognition of the related revenue will occur within the corresponding backlog period. We have historically included assumed renewals in backlog estimates based upon automatic renewal provisions in the executed contract and our historic experience with customer renewal rates.

Backlog is considered a non-GAAP financial measure as defined by SEC Regulation G. Our 60-month backlog estimate represents expected revenues from existing customers using the following key assumptions:

- Maintenance fees are assumed to exist for the duration of the license term for those contracts in which the committed maintenance term is less than the committed license term.
- License, facilities management, and software hosting arrangements are assumed to renew at the end of their committed term at a rate consistent with our historical experiences.

- Non-recurring license arrangements are assumed to renew as recurring revenue streams.
- Foreign currency exchange rates are assumed to remain constant over the 60-month backlog period for those contracts stated in currencies other than the U.S. dollar.
- Our pricing policies and practices are assumed to remain constant over the 60-month backlog period.

Estimates of future financial results are inherently unreliable. Our backlog estimates require substantial judgment and are based on a number of assumptions as described above. These assumptions may turn out to be inaccurate or wrong, including, but not limited to, reasons outside of management's control. For example, our customers may attempt to renegotiate or terminate their contracts for a number of reasons, including mergers, changes in their financial condition, or general changes in economic conditions in the customer's industry or geographic location, or we may experience delays in the development or delivery of products or services specified in customer contracts which may cause the actual renewal rates and amounts to differ from historical experiences. Changes in foreign currency exchange rates may also impact the amount of revenue actually recognized in future periods. Accordingly, there can be no assurance that contracts included in backlog estimates will actually generate the specified revenues or that the actual revenues will be generated within the corresponding 60-month period.

Backlog should be considered in addition to, rather than as a substitute for, reported revenue and deferred revenue.

Forward-Looking Statements

This press release contains forward-looking statements based on current expectations that involve a number of risks and uncertainties. Generally, forward-looking statements do not relate strictly to historical or current facts and may include words or phrases such as "believes," "will," "expects," "anticipates," "intends," and words and phrases of similar impact. The forward-looking statements are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements in this press release include, but are not limited to, statements regarding: (i) broad interest in our Universal Payments offering; (ii) expectations that ACI remains well positioned for growth; (iii) optimism regarding our long-term strategy; (iv) expectations regarding non-GAAP revenue, adjusted EBITDA, and sales, net of term extensions in 2015; and (v) expectations regarding Q2 2015 non-GAAP revenue.

All of the foregoing forward-looking statements are expressly qualified by the risk factors discussed in our filings with the Securities and Exchange Commission. Such factors include, but are not limited to, increased competition, the performance of our strategic product, UP BASE24-eps, demand for our products, restrictions and other financial covenants in our credit facility, consolidations and failures in the financial services industry, customer reluctance to switch to a new vendor, the accuracy of management's backlog estimates, the maturity of certain products, our strategy to migrate customers to our next generation products, ratable or deferred recognition of certain revenue associated with customer migrations and the maturity of certain of our products, failure to obtain renewals of customer contracts or to obtain such renewals on favorable terms, delay or cancellation of customer projects or inaccurate project completion estimates, volatility and disruption of the capital and credit markets and adverse changes in the global economy, our existing levels of debt, impairment of our goodwill or intangible assets, litigation, future acquisitions, strategic partnerships and investments, risks related to the expected benefits to be achieved in the transaction with Retail Decisions, the complexity of our products and services and the risk that they may contain hidden defects or be subjected to security breaches or viruses, compliance of our products with applicable legislation, governmental regulations and industry standards, our compliance with privacy regulations, the protection of our intellectual property in intellectual property litigation, the cyclical nature of our revenue and earnings and the accuracy of forecasts due to the concentration of revenue-generating activity during the final weeks of each quarter, business interruptions or failure of our information technology and communication systems, our offshore software development activities, risks from operating internationally, including fluctuations in currency exchange rates, exposure to unknown tax liabilities, and volatility in our stock price. For a detailed discussion of these risk factors, parties that are relying on the forward-looking statements should review our filings with the Securities and Exchange Commission, including our most recently filed Annual Report on Form 10-K.

ACI WORLDWIDE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited and in thousands, except share and per share amounts)

| | March 31, 2015 | December 31, 2014 |
|--|-------------------|----------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 68,459 | \$ 77,301 |
| Receivables, net of allowances of \$4,878 and \$4,806, respectively | 176,001 | 227,106 |
| Deferred income taxes, net | 52,859 | 44,349 |
| Recoverable income taxes | 5,017 | 4,781 |
| Prepaid expenses | 27,341 | 24,314 |
| Other current assets | 26,369 | 40,417 |
| Total current assets | 356,046 | 418,268 |
| Property and equipment, net | 57,492 | 60,360 |
| Software, net | 206,757 | 209,507 |
| Goodwill | 773,416 | 781,163 |
| Intangible assets, net | 252,021 | 261,436 |
| Deferred income taxes, net | 51,674 | 50,187 |
| Other noncurrent assets, including \$37.3 million and \$33.8 million, respectively, for assets at fair value | 74,088 | 69,779 |
| TOTAL ASSETS | \$1,771,494 | \$1,850,700 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | <u> </u> |
| Current liabilities | | |
| Accounts payable | \$ 38,360 | \$ 50,351 |
| Employee compensation | 31,766 | 35,299 |
| Current portion of long-term debt | 91.323 | 87,352 |
| Deferred revenue | 131,008 | 131,808 |
| Income taxes payable | 8,383 | 6,276 |
| Deferred income taxes, net | 494 | 225 |
| Other current liabilities | 50,312 | 67,505 |
| Total current liabilities | 351,646 | 378,816 |
| Noncurrent liabilities | | |
| Deferred revenue | 47,152 | 49,224 |
| Long-term debt | 758,760 | 804,583 |
| Deferred income taxes, net | 11,891 | 13,217 |
| Other noncurrent liabilities | 24,829 | 23,455 |
| Total liabilities | 1,194,278 | 1,269,295 |
| Commitments and contingencies | 1,101,270 | 1,200,200 |
| | | |
| Stockholders' equity | | |
| Preferred stock; \$0.01 par value; 5,000,000 shares authorized; no shares issued and outstanding at March 31, 2015 and December 31, 2014 | _ | |
| Common stock; \$0.005 par value; 280,000,000 shares authorized; 139,820,388 shares issued at March 31, 2015 and December 31, 2014 | 698 | 698 |
| Additional paid-in capital | 551,813 | 551,713 |
| Retained earnings | 331,253 | 331,415 |
| Treasury stock, at cost, 23,108,333 and 24,182,584 shares at March 31, 2015 and December 31, 2014, respectively | (271,676) | (282,538) |
| Accumulated other comprehensive loss | (34,872) | (19,883) |
| Total stockholders' equity | 577,216 | 581,405 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$1,771,494 | \$1,850,700 |

ACI WORLDWIDE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited and in thousands, except per share amounts)

| | | e Months Ended arch 31, |
|---|-----------|----------------------------|
| | 2015 | 2014 |
| Revenues | | |
| License | \$ 39,577 | \$ 35,702 |
| Maintenance | 59,492 | 62,499 |
| Services | 23,497 | 22,588 |
| Hosting | 110,251 | 100,684 |
| Total revenues | 232,817 | 221,473 |
| Operating expenses | | |
| Cost of license (1) | 6,109 | 5,736 |
| Cost of maintenance, services and hosting (1) | 113,013 | 107,887 |
| Research and development | 37,091 | 37,456 |
| Selling and marketing | 28,911 | 27,909 |
| General and administrative | 21,575 | 25,116 |
| Depreciation and amortization | 19,693 | 17,078 |
| Total operating expenses | 226,392 | 221,182 |
| Operating income | 6,425 | 291 |
| Other income (expense) | | |
| Interest expense | (10,941) | (9,175) |
| Interest income | 102 | 199 |
| Other, net | 3,722 | (1,057) |
| Total other income (expense) | (7,117) | (10,033) |
| Loss before income taxes | (692) | (9,742) |
| Income tax expense (benefit) | (530) | (3,967) |
| Net loss | \$ (162) | \$ (5,775) |
| Loss per common share | | |
| Basic | \$ 0.00 | \$ (0.05) |
| Diluted | \$ 0.00 | \$ (0.05) |
| Weighted average common shares outstanding | | |
| Basic | 115,855 | 115,232 |
| Diluted | 115,855 | 115,232 |
| | | |

(1) The cost of software license fees excludes charges for depreciation but includes amortization of purchased and developed software for resale. The cost of maintenance, services and hosting fees excludes charges for depreciation.

ACI WORLDWIDE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited and in thousands)

| | For the Three M March | 31, |
|--|--|------------|
| Cash flows from operating activities: | 2015 | 2014 |
| Net loss | \$ (162) | \$ (5,775) |
| Adjustments to reconcile net loss to net cash flows from operating activities: | \$ (102) | \$ (3,773) |
| Depreciation | 5,331 | 5,324 |
| Amortization | 18,281 | 15,282 |
| Amortization of deferred debt issuance costs | 1,628 | 1,348 |
| Deferred income taxes | (4,713) | (11,277) |
| Stock-based compensation expense | 3,936 | 4,772 |
| Excess tax benefit of stock options exercised | (3,395) | (4,070) |
| Other | 855 | (63) |
| Changes in operating assets and liabilities, net of impact of acquisitions: | | , |
| Receivables | 42,422 | (3,123) |
| Accounts payable | (3,630) | (1,480) |
| Accrued employee compensation | (1,951) | (3,580) |
| Current income taxes | 2,198 | 6,166 |
| Deferred revenue | 184 | 26,896 |
| Other current and noncurrent assets and liabilities | (11,817) | (15,163) |
| Net cash flows from operating activities | 49,167 | 15,257 |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (9,138) | (4,228) |
| Purchases of software and distribution rights | (3,359) | (3,580) |
| Other | (2,000) | |
| Net cash flows from investing activities | (14,497) | (7,808) |
| Cash flows from financing activities: | <u> (</u> | |
| Proceeds from issuance of common stock | 751 | 652 |
| Proceeds from exercises of stock options | 6,918 | 2,887 |
| Excess tax benefit of stock options exercised | 3,395 | 4,070 |
| Repurchases of common stock | _ | (70,000) |
| Repurchase of restricted stock and performance shares for tax withholdings | (4,019) | (4,503) |
| Proceeds from revolving credit facility | 29,000 | 40,000 |
| Repayment of revolving credit facility | (51,000) | (8,000) |
| Repayment of term portion of credit agreement | (19,853) | (8,871) |
| Payments on other debt and capital leases | (2,829) | (382) |
| Payment for debt issuance costs | _ | (163) |
| Net cash flows from financing activities | (37,637) | (44,310) |
| Effect of exchange rate fluctuations on cash | (5,875) | 738 |
| Net decrease in cash and cash equivalents | (8,842) | (36,123) |
| Cash and cash equivalents, beginning of period | 77,301 | 95,059 |
| Cash and cash equivalents, end of period | \$ 68,459 | \$ 58,936 |
| | \$ 00,459 | φ 50,950 |

| ACI Worldwide, Inc. |
|---|
| Reconciliation of Selected GAAP Measures to Non-GAAP Measures (1) |
| (unaudited and in thousands, except per share data) |

| | 20 |)15 | | | | R THE TH 2015 | | MONTH 014 | IS E | NDED M | arch | 31, 2014 | | | |
|--|-------|-------|----|---------|-----|------------------|------|--------------|------|---------|------|-------------|------|-------|--------|
| Selected Non-GAAP Financial Data | | AP | | Adj | | n-GAAP | G | AAP | | Adj | No | n-GAAP | \$ | Diff | % Diff |
| Total revenues (2) | \$232 | 2,817 | \$ | 229 | \$2 | 233,046 | \$22 | 1,473 | \$ | 587 | \$2 | 222,060 | \$10 | 0,986 | 5% |
| Total expenses (3) | 226 | 5,392 | | (2,929) | 2 | 223,463 | 22 | 1,182 | | (5,739) | 2 | 215,443 | 8 | 8,020 | 4% |
| Operating income | (| 5,425 | | 3,158 | | 9,583 | | 291 | | 6,326 | | 6,617 | 2 | 2,966 | 45% |
| Income (Loss) before income taxes | | (692) | | 3,158 | | 2,466 | (| 9,742) | | 6,326 | | (3,416) | [| 5,882 | -172% |
| Income tax expense (benefit) (4) | | (530) | | 1,105 | | 575 | (| 3,967) | | 2,214 | | (1,753) | 2 | 2,328 | -133% |
| Net income (loss) | \$ | (162) | \$ | 2,053 | \$ | 1,891 | \$ (| 5,775) | \$ | 4,112 | \$ | (1,663) | \$ 3 | 3,554 | -214% |
| Depreciation | 5 | 5,331 | | _ | | 5,331 | | 5,324 | | _ | | 5,324 | | 7 | 0% |
| Amortization - acquisition related intangibles | 5 | 5,843 | | — | | 5,843 | | 6,538 | | | | 6,538 | | (695) | -11% |
| Amortization - acquisition related software | 6 | 5,368 | | — | | 6,368 | | 5,107 | | — | | 5,107 | | 1,261 | 25% |
| Amortization - other | (| 5,070 | | — | | 6,070 | | 3,637 | | | | 3,637 | 2 | 2,433 | 67% |
| Stock-based compensation | 3 | 3,936 | | — | | 3,936 | | 4,772 | | | | 4,772 | | (836) | -18% |
| Adjusted EBITDA | \$ 33 | 3,973 | \$ | 3,158 | \$ | 37,131 | \$ 2 | 5,669 | \$ | 6,326 | \$ | 31,995 | \$ 5 | 5,136 | 16% |
| Earnings per share information (5) | | | | | | | | | | | | | | | |
| Weighted average shares outstanding | | | | | | | | | | | | | | | |
| Basic | 115 | 5,855 | 1 | 16,054 | 1 | 116,054 | 11 | 5,232 | 1 | 15,232 | 1 | 115,232 | | | |
| Diluted | 115 | 5,855 | 1 | 17,596 | 1 | 117,596 | 11 | 5,232 | 1 | 15,232 | 1 | 115,232 | | | |
| Earnings per share | | | | | | | | | | | | | | | |
| Basic | \$ | | \$ | 0.02 | \$ | 0.02 | \$ | (0.05) | \$ | 0.04 | \$ | (0.01) | \$ | 0.03 | |
| Diluted | \$ | | \$ | 0.02 | \$ | 0.02 | \$ | (0.05) | \$ | 0.04 | \$ | (0.01) | \$ | 0.03 | |

(1) This presentation includes non-GAAP measures. Our non-GAAP measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP.

(2) Adjustment for ORCC deferred revenue that would have been recognized in the normal course of business but was not recognized due to GAAP purchase accounting requirements.

(3) Expense for significant transaction related expenses, including, \$1.7 million for employee related actions, \$0.7 million for data center moves, and \$0.5 million for technology costs and other fees in 2015. Expense for significant transaction related expenses incurred in 2014 consisted of \$2.0 million for employee related actions, \$2.0 million for data center moves, and \$1.7 million for professional and other fees.

(4) Adjustments tax effected at 35%.

(5) All shares and per share amounts have been retroactively adjusted to reflect the July 10, 2014 three-for-one stock split for all periods presented. Adjusted and non-GAAP weighted average share amounts are adjusted to assume net income.

| Reconciliation of Operating Free Cash Flow (millions)20152014Net cash provided by operating activities\$ 49.2\$ 15.3Payments associated with acquired opening balance sheet liabilities0.14.1Net after-tax payments associated with employee-related actions (4)1.31.2 |
|--|
| Payments associated with acquired opening balance sheet liabilities 0.1 4.1 |
| |
| Net after-tax payments associated with employee-related actions (4) 1.3 1.2 |
| |
| Net after-tax payments associated with lease terminations (4) - 0.4 |
| Net after-tax payments associated with significant transaction related expenses (4) 0.8 1.8 |
| Less capital expenditures (12.5) (7.8) |
| Operating Free Cash Flow\$ 38.9\$15.0 |





Quarterly Results March 31, 2015

ACI Worldwide April 30, 2015

Private Securities Litigation Reform Act of 1995 Safe Harbor For Forward-Looking Statements

This presentation contains forward-looking statements based on current expectations that involve a number of risks and uncertainties. The forward-looking statements are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995. A discussion of these forward-looking statements and risk factors that may affect them is set forth at the end of this presentation. The Company assumes no obligation to update any forward-looking statement in this presentation, except as required by law.







Q1 2015 in Review

- Strong market interest in Universal Payments validates strategy
- Signed large new customer in transportation sector •
- Non-GAAP Revenue up 5%
- Adjusted EBITDA up 16%
- Non-GAAP operating income up 45% ٠
- Operating free cash flow up 159% •
- Reiterating 2015 guidance (adjusted for FX) ٠



MEETS THE CHALLENGE OF CHANGE





Key Takeaways from the Quarter

- Sales Bookings
 - Q1 SNET down 9% given Q1 2014 was tough comparison
 - Still expecting full year SNET growth of high single digits
- Backlog
 - 12-month backlog of \$889 million, roughly flat from Q4 2014, after adjusting for foreign currency fluctuations
 - 60-month backlog of \$4.1 billion, up \$30 million from Q4 2014, after adjusting for foreign currency fluctuations
- Revenue Growth
 - Non-GAAP revenue of \$233 million, up 5% from Q1 last year or up 8% on a constant currency basis
 - Non-GAAP organic revenue grew 3% after adjusting for \$6 million in foreign currency fluctuations
 - Recurring revenue grew to \$189 million, representing over 81% of total revenue
- Adjusted EBITDA
 - Adjusted EBITDA of \$37 million increased 16% from Q1 last year
- Operating Free Cash Flow
 - Operating free cash flow of \$39 million increased 159% from \$15 million last year
- Debt and Liquidity
 - Ended the quarter with \$68 million in cash and \$850 million in debt

MEETS THE CHALLENGE OF CHANGE



2015 Guidance

| Key Metrics | 2015 Non-GAAP Guidance | Incremental FX Impact | 2015 Non-GAAP Guidance |
|------------------|---------------------------|--------------------------|---------------------------|
| | 12/31/14 fx rates | | 3/31/15 fx rates |
| Non-GAAP Revenue | 1,050 - 1,080 | (10) | 1,040 - 1,070 |
| Adjusted EBITDA | 280 - 290 | - | 280 - 290 |
| će in millione | | | |

\$s in millions

Guidance

- Reaffirming full year guidance adjusted for FX. Represents 3%-6% organic growth over pro forma 2014
- Sales, net of term extensions, growth in the high single digits
- Q2 non-GAAP revenue expected to be in the range of \$240 to \$250 million
- Adjusted EBITDA excludes approximately \$10 million in significant transaction-related expenses for datacenter and facilities consolidation and bill payment platform rationalization



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Monthly Recurring Revenue

| | Quarter En | ded |
|--------------------------------------|------------|---------|
| Monthly Recurring Revenue (millions) | March 31, | |
| | 2015 | 2014 |
| Monthly Software license fees | \$19.2 | \$23.3 |
| Maintenance fees | 59.5 | 61.0 |
| Processing services | 110.3 | 101.4 |
| Monthly Recurring Revenue | \$189.0 | \$185.7 |





Historic Sales Bookings By Quarter

\$39,988

| | | S | ales Mix by Catego | ry |
|----------------------|---------------------------------------|------------------------------------|--|----------------|
| Quarter-End | Total Economic Value of Sales | New Accounts / New Applications | Add-on Business inc. Capacity Upgrades & Services | Term Extensior |
| 3/31/2013 | \$111,588 | \$5,778 | \$70,736 | \$35,074 |
| | | 5% | 63% | 31% |
| 6/30/2013 | \$180,107 | \$33,717 | \$95,461 | \$50,929 |
| | | 19% | 53% | 28% |
| 9/30/2013 | \$211,827 | \$42,345 | \$105,609 | \$63,874 |
| 100000000000 | | 20% | 50% | 30% |
| 12/31/2013 | \$384,322 | \$45,846 | \$200,748 | \$137,729 |
| BOOK STREET, STREET, | | 12% | 52% | 36% |
| 3/31/2014 | \$170,212 | \$36,928 | \$84,974 | \$48,311 |
| | | 22% | 50% | 28% |
| 6/30/2014 | \$234,346 | \$44,321 | \$106,056 | \$83,969 |
| | 1057080-0330 ¹¹ -01-00-320 | 19% | 45% | 36% |
| 9/30/2014 | \$250,802 | \$63,396 | \$94,071 | \$93,336 |
| | | 25% | 38% | 37% |
| 12/31/2014 | \$391,120 | \$99,972 | \$172,387 | \$118,761 |
| | | 26% | 44% | 30% |
| 3/31/2015 | \$210,200 | \$38,555 | \$72,977 | \$98,668 |
| | | 18% | 35% | 47% |
| | Sales | New Accounts / New Applications | Add-on Business inc. Capacity Upgrades & Services | Term Extensior |
| MAR YTD 15 | \$210,200 | \$38,555 | \$72,977 | \$98,668 |
| MAR YTD 14 | \$170,212 | \$36,928 | \$84,974 | \$48,311 |
| | | | | |

\$1,628

(\$11,997)



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Variance



\$50,357

Sales Bookings, Net of Term Extensions (SNET)

| Sales Net of Term Extensions | | | | | | | | | |
|--------------------------------|---------------------|---------------------|------------------------|--|--|--|--|--|--|
| Channel | Qtr Ended Mar 15 | Qtr Ended Mar 14 | % Growth or Decline | | | | | | |
| Americas | \$78,625 | \$81,005 | -2.9% | | | | | | |
| EMEA | 25,456 | 33,653 | -24.4% | | | | | | |
| Asia-Pacific | 7,450 | 7,243 | 2.9% | | | | | | |
| Total Sales (Net of Term Ext.) | \$111,532 | \$121,901 | -8.5% | | | | | | |





Non-GAAP Operating Income

| | Quarter Ended | | |
|-----------|---------------|---|--|
| March 31, | | | |
| 20 | 15 | 2014 | |
| | \$6.4 | \$0.3 | |
| | | | |
| | 0.2 | 0.6 | |
| | 1.7 | 2.0 | |
| | 1.2 | 3.7 | |
| \$ | 9.5 \$ | 6.6 | |
| | 20 | March 31, 2015 \$6.4 0.2 1.7 1.2 | |





Adjusted EBITDA

| Adjusted EBITDA (millions) | | Quarter Ended March 31, | | | | | |
|---|----|----------------------------|----|---------|--|--|--|
| | 2 | 2014 | | | | | |
| Net loss | | (\$0.2) | | (\$5.8) | | | |
| Plus: | | | | 302.5 | | | |
| Income tax benefit | | (0.5) | | (4.0) | | | |
| Net interest expense | | 10.9 | | 9.0 | | | |
| Net other expense (income) | | (3.7) | | 1.1 | | | |
| Depreciation expense | | 5.3 | | 5.3 | | | |
| Amortization expense | | 18.3 | | 15.3 | | | |
| Non-cash compensation expense | | 3.9 | | 4.8 | | | |
| Adjusted EBITDA | | \$34.0 | 8 | \$25.7 | | | |
| Deferred revenue fair value adjustment | | 0.2 | | 0.6 | | | |
| Employee related actions | | 1.7 | | 2.0 | | | |
| Significant transaction related expenses | 81 | 1.2 | | 3.7 | | | |
| Adjusted EBITDA excluding significant transaction | | | | | | | |
| related expenses | \$ | 37.1 | \$ | 32.0 | | | |



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ACI UNIVERSAL PAYMENTS 13

Operating Free Cash Flow

| Reconciliation of Operating Free Cash Flow (millions) | | | |
|---|-------------------------|--------|--|
| | Quarter Ended March 31, | | |
| | 2015 | 2014 | |
| Net cash provided by operating activities | \$49.2 | \$15.3 | |
| Payments associated with acquired opening balance sheet liabilties | 0.1 | 4.1 | |
| Net after-tax payments associated with employee-related actions | 1.3 | 1.2 | |
| Net after-tax payments associated with lease terminations | - | 0.4 | |
| Net after-tax payments associated with significant transaction related expenses | 0.8 | 1.8 | |
| Less capital expenditures | (12.5) | (7.8) | |
| Operating Free Cash Flow | \$38.9 | \$15.0 | |

* Tax effected at 35%





60-Month Backlog

| | Quarter Ended | | | | |
|-----------------------------|---------------|-----------|--|--|--|
| Backlog 60-Month (millions) | March 31, | March 31, | | | |
| | 2015 | 2014 | | | |
| Americas | \$3,042 | \$2,858 | | | |
| EMEA | 805 | 767 | | | |
| Asia/Pacific | 290 | 285 | | | |
| Backlog 60-Month | \$4,137 | \$3,910 | | | |
| Deferred Revenue | \$178 | \$195 | | | |
| Other | 3,959 | 3,715 | | | |
| Backlog 60-Month | \$4,137 | \$3,910 | | | |





Backlog as a Contributor of Quarterly Revenue

| Backlog as Contributor of Revenue (thousands) | | % Growth | | | |
|---|------|----------|----|---------|------|
| | 2015 | | | 2014 | |
| Revenue from Backlog | \$ | 226,920 | \$ | 215,688 | 5.2% |
| Revenue from Sales | | 5,897 | | 5,785 | 1.9% |
| Total Revenue | \$ | 232,817 | \$ | 221,473 | 5.1% |
| Revenue from Backlog | | 97% | | 97% | |
| Revenue from Sales | | 3% | | 3% | |

- Backlog from monthly recurring revenues and project go-lives continues to drive current quarter GAAP revenue
- Revenue from current quarter sales consistent with prior quarters



EPS Impact of Non-Cash and Significant Transaction Related Items

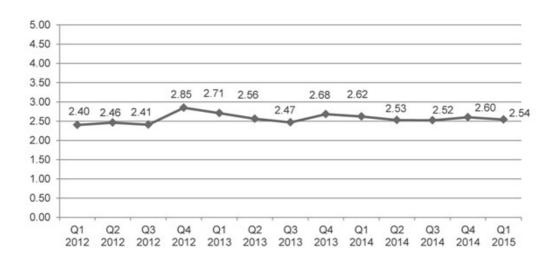
| EPS impact of non-cash and signficant transaction | | | | | | | | |
|---|---------------|--------|----|---------------------|------|--------|----|----------------------------|
| related items | Quarter Ended | | | | | | | |
| (millions) | March 31, | | | | | | | |
| | 2015 | | | | 2014 | | | |
| | EPS | Impact | | Millions of Tax) | EPS | Impact | | in Millions Net of Tax) |
| Significant transaction related expenses | \$ | 0.02 | \$ | 1.9 | \$ | 0.03 | \$ | 3.7 |
| Deferred revenue fair value adjustment | | - | | 0.1 | | | | 0.4 |
| Amortization of acquisition-related intangibles | | 0.03 | | 3.8 | | 0.04 | | 4.2 |
| Amortization of acquisition-related software | | 0.04 | | 4.1 | | 0.03 | | 3.3 |
| Non-cash equity-based compensation | | 0.02 | | 2.6 | | 0.03 | | 3.1 |
| Total | \$ | 0.11 | \$ | 12.5 | \$ | 0.13 | \$ | 14.7 |
| * Tax Effected at 35% | | | | | | | | |

All references to per share amounts have been retroactively adjusted to reflect the July 10, 2014 three-for-one stock split for all periods presented.





Contract Duration Metric



- Represents dollar average remaining contract life (in years) for term license software • contracts
- Excludes perpetual contracts (primarily heritage S1 licensed software contracts) .
- Excludes all hosted contracts as both cash and revenue are ratable over the contract • term





Non-GAAP Financial Measures

To supplement our financial results presented on a GAAP basis, we use the non-GAAP measures indicated in the tables, which exclude certain business combination accounting entries related to the acquisition of Online Resources Corporation and significant transaction related expenses, as well as other significant non-cash expenses such as depreciation, amortization, and share-based compensation, that we believe are helpful in understanding our past financial performance and our future results. The presentation of these non-GAAP financial measures should be considered in addition to our GAAP results and are not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. Management generally compensates for limitations in the use of non-GAAP financial measures by relying on comparable GAAP financial measures and providing investors with a reconciliation of non-GAAP financial measures only in addition to and in conjunction with results presented in accordance with GAAP. We believe that these non-GAAP financial measures reflect an additional way to view aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. Certain non-GAAP measures include:

- Non-GAAP revenue: revenue plus deferred revenue that would have been recognized in the normal course of business by Online Resources if not for GAAP purchase accounting requirements. Non-GAAP revenue should be considered in addition to, rather than as a substitute for, revenue.
- Non-GAAP operating income: operating income plus deferred revenue that would have been recognized in the normal course of business by Online Resources if not for GAAP purchase accounting requirements and significant transaction related expenses. Non-GAAP operating income should be considered in addition to, rather than as a substitute for, operating income.
- Adjusted EBITDA: net income plus income tax expense, net interest income (expense), net other income (expense), depreciation, amortization, and non-cash compensation, as well as deferred revenue that would have been recognized in the normal course of business by Online Resources if not for GAAP purchase accounting requirements and significant transaction related expenses. Adjusted EBITDA should be considered in addition to, rather than as a substitute for, operating income.





Non-GAAP Financial Measures

ACI is also presenting operating free cash flow, which is defined as net cash provided by operating activities, plus payments associated with acquired opening balance sheet liabilities, net after-tax payments associated with employee-related actions and facility closures, net after-tax payments associated with significant transaction related expenses and less capital expenditures. Operating free cash flow is considered a non-GAAP financial measure as defined by SEC Regulation G. We utilize this non-GAAP financial measure, and believe it is useful to investors, as an indicator of cash flow available for debt repayment and other investing activities, such as capital investments and acquisitions. We utilize operating free cash flow as a further indicator of operating performance and for planning investing activities. Operating free cash flow should be considered in addition to, rather than as a substitute for, net cash provided by operating activities. A limitation of operating free cash flow is that it does not represent the total increase or decrease in the cash balance for the period. This measure also does not exclude mandatory debt service obligations and, therefore, does not represent the residual cash flow available for discretionary expenditures. We believe that operating free cash flow is useful to investors to provide disclosures of our operating results on the same basis as that used by our management.

ACI also includes backlog estimates, which include all software license fees, maintenance fees and service fees specified in executed contracts, as well as revenues from assumed contract renewals to the extent that we believe recognition of the related revenue will occur within the corresponding backlog period. We have historically included assumed renewals in backlog estimates based upon automatic renewal provisions in the executed contract and our historic experience with customer renewal rates.





Non-GAAP Financial Measures

Backlog is considered a non-GAAP financial measure as defined by SEC Regulation G. Our 60-month backlog estimate represents expected revenues from existing customers using the following key assumptions:

- Maintenance fees are assumed to exist for the duration of the license term for those contracts in which the committed maintenance term is less than the committed license term.
- License, facilities management, and software hosting arrangements are assumed to renew at the end of their committed term at a rate consistent with our historical experiences.
- · Non-recurring license arrangements are assumed to renew as recurring revenue streams.
- Foreign currency exchange rates are assumed to remain constant over the 60-month backlog period for those contracts stated in currencies other than the U.S. dollar.
- · Our pricing policies and practices are assumed to remain constant over the 60-month backlog period.

Estimates of future financial results are inherently unreliable. Our backlog estimates require substantial judgment and are based on a number of assumptions as described above. These assumptions may turn out to be inaccurate or wrong, including, but not limited to, reasons outside of management's control. For example, our customers may attempt to renegotiate or terminate their contracts for a number of reasons, including mergers, changes in their financial condition, or general changes in economic conditions in the customer's industry or geographic location, or we may experience delays in the development or delivery of products or services specified in customer contracts which may cause the actual renewal rates and amounts to differ from historical experiences. Changes in foreign currency exchange rates may also impact the amount of revenue actually recognized in future periods. Accordingly, there can be no assurance that contracts included in backlog estimates will actually generate the specified revenues or that the actual revenues will be generated within the corresponding 60-month period.

Backlog should be considered in addition to, rather than as a substitute for, reported revenue and deferred revenue.





Forward-Looking Statements

This presentation contains forward-looking statements based on current expectations that involve a number of risks and uncertainties. Generally, forward-looking statements do not relate strictly to historical or current facts and may include words or phrases such as "believes," "will," "expects," "anticipates," "intends," and words and phrases of similar impact. The forward-looking statements are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements in this presentation include, but are not limited to, statements regarding:

- · Strong market interest in Universal Payments validates strategy;
- Expectations regarding 2015 financial guidance related to non-GAAP revenue, adjusted EBITDA;
- Expectations regarding Q2 2015 non-GAAP revenue; and
- Expectations regarding full year SNET



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Forward-Looking Statements

All of the foregoing forward-looking statements are expressly qualified by the risk factors discussed in our filings with the Securities and Exchange Commission. Such factors include but are not limited to, increased competition, the performance of our strategic product, UP, BASE24-eps, demand for our products, restrictions and other financial covenants in our credit facility, consolidations and failures in the financial services industry, customer reluctance to switch to a new vendor, the accuracy of management's backlog estimates, the maturity of certain products, our strategy to migrate customers to our next generation products, ratable or deferred recognition of certain revenue associated with customer migrations and the maturity of certain of our products, failure to obtain renewals of customer contracts or to obtain such renewals on favorable terms, delay or cancellation of customer projects or inaccurate project completion estimates, volatility and disruption of the capital and credit markets and adverse changes in the global economy, our existing levels of debt, impairment of our goodwill or intangible assets, litigation, future acquisitions, strategic partnerships and investments, risks related to the expected benefits to be achieved in the transaction with Retail Decisions, the complexity of our products and services and the risk that they may contain hidden defects or be subjected to security breaches or viruses, compliance of our products with applicable legislation, governmental regulations and industry standards, our compliance with privacy regulations, the protection of our intellectual property in intellectual property litigation, the cyclical nature of our revenue and earnings and the accuracy of forecasts due to the concentration of revenue generating activity during the final weeks of each quarter, business interruptions or failure of our information technology and communication systems, our offshore software development activities, risks from operating internationally, including fluctuations in currency exchange rates, exposure to unknown tax liabilities, and volatility in our stock price. For a detailed discussion of these risk factors, parties that are relying on the forward-looking statements should review our filings with the Securities and Exchange Commission, including our most recently filed Annual Report on Form 10-K.



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