

ACI Worldwide Strengthens Americas Leadership Team with Key Appointments

Company also announces Sao Paolo as Latin America headquarters

NAPLES, Fla.--(BUSINESS WIRE)-- In response to increasing demand across the Americas for its [electronic payment and banking systems](#), [ACI Worldwide](#) (NASDAQ: ACIW) has bolstered its Americas leadership team and established a new Latin America headquarters in Sao Paolo, Brazil.

ACI's new executive appointments include: Andreas Suma, vice president & general manager for Latin America; Jonathan Lerner, vice president & general manager for US Banks; and Cliff Elam, vice president of Americas operations and planning. They join recent appointments Rob Cameron, vice president and general manager for US retail, US processors & Canada; and Erik Golz, vice president of solution consulting. They will report to Jeremy Wilmot, senior vice president and managing director of Americas, ACI Worldwide.

Sao Paolo: Latin America Headquarters

Stemming from its rapid growth within Latin and South America, the company has announced its regional headquarters in Sao Paolo, Brazil. Brazil is the largest payments market in this broader region in which ACI already counts many of the leading banks and retailers as customers. This announcement comes on the heels of substantial regional investment, including the acquisitions of distributors North Data and PTESA.

"With an established management team and five major office locations across Latin and South America, we believe we understand the needs of this lucrative market better than any other vendor," said Wilmot. "We have a 'customer-first' mantra and our expanded presence not only ensures our customers receive optimal service and support, but also positions us for greater regional growth."

Americas Leadership Appointments

With more than twenty years of senior sales and consulting experience in financial services and technology, Andreas Suma leads ACI's Latin America business. Suma joins ACI from IBM Global Business Services, where he worked with financial services companies on business analytics and optimization. Previously, he spent eight years at FICO, serving most recently as senior director of Latin America for the global software and services provider.

Jonathan Lerner joins ACI from SAP, where he spent the last ten years in senior sales positions, most recently as North American vice president, database and technology, leading this \$220 million business unit. Previously, he served as vice president, large enterprise sales for SAP America's southeast region. Earlier in his career, he held senior enterprise sales roles at PTC.

With more than ten years of senior sales operations experience at Oracle, Cliff Elam leads Americas operations and planning at ACI. At Oracle, he held numerous leadership roles, including vice president of the North American proposal response group, vice president of business development for North America sales and vice president of North America and global sales operations.

"We are excited to add to our world-class team. Andreas, Jonathan and Cliff are established leaders who, with Rob Cameron and Erik Golz, will play key roles in further accelerating our momentum and success in the Americas. Each brings a great track record and deep functional expertise that will help us to deliver on our Universal Payment strategy, an industry game-changer providing a complete set of end-to-end payment services," Wilmot continued. "As our Americas business has expanded, it has evolved from being transaction-led to customer-centric. We pride our company on developing long-term and value-based relationships, helping customers increase share in a rapidly growing market."

About ACI Worldwide

ACI Worldwide powers electronic payments and banking for more than 5,000 financial institutions, retailers, billers and processors around the world. ACI software enables \$13 trillion in payments each day, processing transactions for more than 250 of the leading global retailers, and 18 of the world's 20 largest banks. Through our comprehensive suite of software products and hosted services, we deliver a broad range of solutions for payments processing; card and merchant management; [online banking](#); mobile, branch and voice banking; [fraud detection](#); trade finance; and [electronic bill presentment and payment](#). To learn more about ACI, please visit www.aciworldwide.com. You can also find us on Twitter @ACI_Worldwide.

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