UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 8, 2012 (November 8, 2012)

ACI WORLDWIDE, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 0-25346 (Commission File Number) 47-0772104 (IRS Employer Identification No.)

3520 Kraft Road Naples, FL 34105 (Address of principal executive offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (239) 403-4600

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operation and Financial Condition.

On November 8, 2012, ACI Worldwide, Inc. ("the Company") issued a press release announcing its financial results for the three months ended September 30, 2012. A copy of this press release is attached hereto as Exhibit 99.1.

The foregoing information (including the exhibits hereto) is being furnished under "Item 2.02- Results of Operations and Financial Condition" and Item 7.01- Regulation FD Disclosure." Such information (including the exhibits hereto) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

The filing of this report and the furnishing of this information pursuant to Items 2.02 and 7.01 do not mean that such information is material or that disclosure of such information is required.

Item 7.01. Regulation FD Disclosure.

See "Item 2.02- Results of Operations and Financial Condition" above.

Item 9.01. Financial Statements and Exhibits.

- 99.1 Press Release dated November 8, 2012
- 99.2 Investor presentation materials dated November 8, 2012

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ACI WORLDWIDE, INC.

/s/ Scott W. Behrens

Scott W. Behrens, Executive Vice President, Chief Financial Officer and Chief Accounting Officer

Date: November 8, 2012

EXHIBIT INDEX

Exhibit	
No.	Description

99.1 Press Release dated November 8, 2012

99.2 Investor presentation materials dated November 8, 2012



News Release

ACI Worldwide, Inc. Reports Financial Results for the Quarter Ended September 30, 2012

OPERATING HIGHLIGHTS

- Reaffirmation of full year 2012 guidance
- Strong sales bookings of \$192 million across all geographies, up 67% over prior year and 23% over prior quarter
- Repurchased 312,000 shares in the open market for \$13.8 million
- Repurchased outstanding IBM warrants for \$29.6 million
- 1.8 million shares remaining in share repurchase authorization
- Completed the acquisition of Distra Pty Ltd

(NAPLES, FL — November 8, 2012) — ACI Worldwide, Inc. (NASDAQ:ACIW), a leading international provider of payment systems, today announced financial results for the period ended September 30, 2012. We will hold a conference call on November 8, 2012, at 4:30 p.m. EST to discuss this information. Interested persons may also access a real-time audio broadcast of the teleconference at <u>www.aciworldwide.com/investors</u>.

"We achieved strong sales bookings across all geographies in the quarter driven by sales, net of term extensions. The strength in global sales underscores our 2012 growth objectives and provides us with strong forward momentum," said Chief Executive Officer Philip Heasley. "Also, our acquisition of Distra in September further enhances our focus on product innovation and will enable cross-selling opportunities and acceleration of customer implementations when orchestrated with ACI's suite of payments products," continued Mr. Heasley.

FINANCIAL SUMMARY

2012 Guidance

We are reiterating our guidance for the 2012 calendar year as follows: Non-GAAP revenue to achieve a range of \$706-\$716 million, Non-GAAP Operating Income of \$122-\$127 million and Adjusted EBITDA of \$188-\$193 million. All guidance metrics exclude the

impact of \$23 million of deferred revenue that would have been recognized in the normal course of business by \$1 but was not recognized due to GAAP purchase accounting requirements. The Non-GAAP Operating Income and Adjusted EBITDA also exclude \$31 million of acquisition and integration related one-time expenses. Previous guidance given on July 26, 2012 did not consider the aforementioned \$23 million impact of the \$1 deferred revenue adjustment, as follows: GAAP Revenue \$683-\$693 million, non-GAAP Operating Income of \$99-\$104 million, and Adjusted EBITDA of \$165-\$170 million.

Sales

Sales bookings in the quarter totaled \$192 million, an increase of \$77 million, or 67%, over prior year quarter. Sales net of term extensions in the quarter totaled \$126 million, an increase of \$51 million, or 69%, over the prior-year quarter. S1 contributed \$44 million to sales in the quarter. Historical ACI sales increased \$33 million, or 28%, over prior year quarter sales bookings of \$115 million.

Backlog

60-month backlog increased \$61 million in the quarter to \$2.367 billion as compared to \$2.306 billion as of June 30, 2012. 12-month backlog increased \$14 million to \$584 million as compared to \$570 million at June 30, 2012.

Revenue

GAAP revenue increased to \$155.1 million, an increase of \$42.9 million, or 38%, over prior-year quarter. S1 contributed \$47.8 million of revenue in the third quarter. Historical ACI revenue was impacted by approximately \$2 million in unfavorable foreign currency movements as compared to the prior year quarter. Non-GAAP revenue was \$159.9 million, an increase of \$47.8 million, or 43%, over prior year quarter. Non-GAAP revenue excludes the impact of \$4.9 million of deferred revenue that would have been recognized in the normal course of business by \$10 but was not recognized due to GAAP purchase accounting requirements.

Operating Expenses

Excluding \$4.5 million and \$3.4 million of \$1 acquisition related one-time expenses incurred in the quarters ended September 30, 2012 and 2011, respectively, operating expenses increased \$44.8 million compared to the prior year quarter due to the addition of \$44.0 million of \$1 operating expenses, inclusive of \$4.0 million of intangibles amortization. Total GAAP operating expenses for the quarter were \$146.8 million.

Operating Income

Consolidated GAAP operating income was \$8.3 million for the quarter. Non-GAAP operating income totaled \$17.7 million, an increase of \$3.0 million, or 20%, compared to the prior-year quarter. Non-GAAP operating income excludes the \$4.9 million deferred revenue adjustment due to purchase accounting as well as the impact of \$4.5 million of acquisition-related one-time expenses.

Adjusted EBITDA

Adjusted EBITDA increased to \$33.6 million, an improvement of \$9.5 million, or 40%, compared to the prior year quarter. Adjusted EBITDA excludes the impact of \$4.9 million of deferred revenue that would have been recognized in the normal course of business by S1 but was not recognized due to GAAP purchase accounting requirements and \$4.4 million of acquisition related one-time expenses.

Liquidity

We ended the quarter with \$87.7 million in cash on hand as of September 30, 2012. During the quarter, we repurchased approximately 312,000 shares in the open market for \$13.8 million and we purchased 2.5 million warrants from IBM for a total purchase price of \$29.6 million. At the end of third quarter, the remaining stock repurchase authorization was 1.8 million shares, or approximately \$76 million based on the closing share price on September 30, 2012. In addition, we paid \$3.1 million in principal payments on our term credit facility. Also, during the quarter, we acquired Distra for \$49.8 million.

Operating Free Cash Flow

Operating free cash flow ("OFCF") for the quarter was essentially break-even, a decrease of \$25 million as compared to the prior-year quarter primarily from timing of customer billings and collections as we integrate \$1 back office and corporate functions and higher capital expenditures resulting from our facilities, IT and data center consolidations.

Other Expense

Other expense for the quarter was \$3.8 million, an increase of \$3.6 million as compared to other expense of \$0.2 million in the prior-year quarter. The variance was driven by an increase of \$2.2 million in interest expense as well as a negative foreign exchange variance of \$1.4 million.

Taxes

Income tax benefit in the quarter was \$1.2 million compared to income tax expense of \$0.5 million in the prior year quarter. The income tax benefit for the quarter ended September 30, 2012 was primarily due to the beneficial impact of domestic losses at the U.S. tax rate offset by foreign income at lower tax rates. The effective tax rate was also beneficially impacted by the release of certain tax reserves related to tax years for which the statute of limitations has expired.

Net Income and Diluted Earnings Per Share

Net income for the quarter ended September 30, 2012 was \$5.7 million, compared to net income of \$10.5 million during the same period last year.

Earnings per share for the quarter ended September 30, 2012 was \$0.14 per diluted share compared to \$0.31 per diluted share during the same period last year. Excluding the impact of \$4.5 million of S1 acquisition related one-time expenses and the impact of \$4.9 of million deferred revenue that would have been recognized in the normal course of business by S1 but was not recognized due to GAAP purchase accounting requirements, earnings per share was \$0.29 per diluted share.

Weighted Average Shares Outstanding

Total diluted weighted average shares outstanding were 40.7 million for the quarter ended September 30, 2012 as compared to 34.3 million shares outstanding for the quarter ended September 30, 2011. The number of weighted average shares outstanding was increased by 5.8 million due to the issuance of shares related to the acquisition of S1 Corporation.

-End-

About ACI Worldwide

ACI Worldwide powers electronic payments and banking for more than 1,650 financial institutions, retailers and processors around the world. ACI software enables \$12 trillion in payments each day, processing transactions for 14 of the leading global retailers, and 24 of the world's 25 largest banks. Through our integrated suite of software products and hosted services, we deliver a broad range of solutions for payments processing, card and merchant management, online banking, mobile, branch and voice banking, fraud detection, and trade finance. To learn more about ACI and the reasons why our solutions are trusted globally, please visit <u>www.aciworldwide.com</u>. You can also find us on <u>www.paymentsinsights.com</u> or on Twitter @ACI_Worldwide.

For more information contact:

Tamar Gerber, Vice President, Investor Relations & Financial Communications c/o Jennifer Almquist, President and Owner – Ivy Street Advisory +1 402 778 1990 <u>invrel@aciworldwide.com</u>

ACI Worldwide, Inc.

Reconciliation of Selected GAAP Measures to Non-GAAP Measures (1) (unaudited and in thousands, except per share data)

		12			FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2012 2011 2011									
Revenues: (2)	GA	AP	Adj	ustments	Nor	n-GAAP	G	AAP	Ad	justments	No	n-GAAP	\$ Diff	<u>% Diff</u>
Total revenues	\$155	5,062	\$	4,882	\$1	59,944	\$11	12,149	\$	_	\$1	12,149	\$47,795	43%
Expenses:														
Cost of software license fees	5	5,874		_		5,874		3,763		_		3,763	2,111	56%
Cost of maintenance, services and hosting fees	51	1,944		_		51,944	4	29,996		—		29,996	21,948	73%
Research and development	34	4,213		—		34,213	2	22,481		—		22,481	11,732	52%
Selling and marketing	20),448		—		20,448	1	19,814		—		19,814	634	3%
General and administrative (3)	24	4,533		(4,476)		20,057	1	19,068		(3,400)		15,668	4,389	28%
Depreciation and amortization	9	9,742		—		9,742		5,759		—		5,759	3,983	69%
Total expenses	146	6,754		(4,476)	1	42,278	10	00,881		(3,400)	_	97,481	44,797	46%
Operating income	8	3,308		9,358		17,666	-	11,268		3,400		14,668	2,998	20%
Other income (expense):														
Interest income		222		_		222		205		_		205	17	8%
Interest expense	(2	2,620)		_		(2,620)		(406)		_		(406)	(2,214)	545%
Other, net	(1	1,430)		—		(1,430)		(46)		_		(46)	(1,384)	3009%
Total other income (expense)	(3	3,828)		_		(3,828)		(247)		—		(247)	(3,581)	1450%
Income before income taxes	4	4,480		9,358		13,838		11,021		3,400		14,421	(583)	-4%
Income tax (benefit) expense (4)	(1	l,175)		3,275		2,100		482		—		482	1,618	336%
Net income	\$ 5	5,655	\$	6,083	\$	11,738	\$ 1	10,539	\$	3,400	\$	13,939	\$(2,201)	-16%
Depreciation and amortization	13	3,499				13,499		7,221		_		7,221	6,278	87%
Stock-based compensation (5)	2	2,575		(146)		2,429		2,158		—		2,158	271	13%
Adjusted EBITDA	\$ 24	4,382	\$	9,212	\$	33,594	\$ 2	20,647	\$	3,400	\$	24,047	\$ 9,547	40%
Earnings per share information									_					
Weighted average shares outstanding														
Basic	39	9,126		39,126		39,126	3	33,495		33,495		33,495		
Diluted	4(),712		40,712		40,712	3	34,305		34,305		34,305		
Earnings per share														
Basic	\$	0.14	\$	0.16	\$	0.30	\$	0.31	\$	0.10	\$	0.42	\$ (0.12)	-28%
Diluted	\$	0.14	\$	0.15	\$	0.29	\$	0.31	\$	0.10	\$	0.41	\$ (0.12)	-29%

(1) This presentation includes non-GAAP measures. Our non-GAAP measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP.

(2) Adjustment for \$4.9 million of deferred revenue that would have been recognized in the normal course of business by S1 but was not recognized due to GAAP purchase accounting requirements.

(3) Adjust for the three months ended September 30, 2012 related to the acquisition of S1, including, \$3.5 million for facility closures, \$0.5 million for employee related actions, \$0.1 million for termination of the IBM IT outsourcing agreement and \$0.4 million for other professional fees. For the three months ended September 30, 2011, the adjustment relates to professional fees associated with the acquisition of S1.

(4) Adjustments tax effected at 35%.

(5) Accelerated stock compensation expense for terminated employees related to the S1 acquisition.

To supplement our financial results presented on a GAAP basis, we use the non-GAAP measure indicated in the tables, which exclude certain business combination accounting entries and expenses related to the acquisition of S1, as well as other significant non-cash expenses such as depreciation, amortization and share-based compensation, that we believe are helpful in understanding our past financial performance and our future results. The presentation of these non-GAAP financial measures should be considered in addition to our GAAP results and are not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. Management generally compensates for limitations in the use of non-GAAP financial measures by relying on comparable GAAP financial measures and providing investors with a reconciliation of non-GAAP financial measures only in addition to and in conjunction with results presented in accordance with GAAP. We believe that these non-GAAP financial measures reflect an additional way of viewing aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. Certain non-GAAP measures include:

- Non-GAAP revenue: revenue plus deferred revenue that would have been recognized in the normal course of business by S1 if not for GAAP purchase accounting requirements. Non-GAAP revenue should be considered in addition to, rather than as a substitute for, revenue.
- Non-GAAP operating income: operating income (loss) plus deferred revenue that would have been recognized in the normal course of business by S1 if not for GAAP purchase
 accounting requirements and one-time expense related to the acquisition of S1. Non-GAAP operating income should be considered in addition to, rather than as a substitute for,
 operating income.
- Adjusted EBITDA: net income (loss) plus income tax expense, net interest income (expense), net other income (expense), depreciation, amortization and non-cash compensation, as
 well as deferred revenue that would have been recognized in the normal course of business by S1 if not for GAAP purchase accounting requirements and one-time expense related to
 the acquisition of S1. Adjusted EBITDA should be considered in addition to, rather than as a substitute for, operating income.

ACI is also presenting operating free cash flow, which is defined as net cash provided by operating activities, plus net after-tax payments associated with employee-related actions and facility disclosures, net after-tax payments associated with IBM IT outsourcing

transition, and less capital expenditures. Operating free cash flow is considered a non-GAAP financial measure as defined by SEC Regulation G. We utilize this non-GAAP financial measure, and believe it is useful to investors, as an indicator of cash flow available for debt repayment and other investing activities, such as capital investments and acquisitions. We utilize operating free cash flow as a further indicator of operating performance and for planning investing activities. Operating free cash flow should be considered in addition to, rather than as a substitute for, net cash provided by operating activities. A limitation of operating free cash flow is that it does not represent the total increase or decrease in the cash balance for the period. This measure also does not exclude mandatory debt service obligations and, therefore, does not represent the residual cash flow available for discretionary expenditures. We believe that operating free cash flow is useful to investors to provide disclosures of our operating results on the same basis as that used by our management.

Reconciliation of Operating Free Cash Flow	Quarter	Ended September 30,
(millions)	2012	2011
Net cash provided by operating activities	\$ 5.3	\$ 26.8
Net after-tax payments associated with employee-related actions	1.3	—
Net after-tax payments associated with lease terminations	0.7	_
Net after-tax payments associated with S1 related transaction costs	_	0.2
Net after-tax payments associated with IBM IT Outsourcing Transition	0.2	0.2
Less capital expenditures	(8.0)	(2.7)
Operating Free Cash Flow	\$ (0.5)	\$ 24.5

ACI also includes backlog estimates, which include all software license fees, maintenance fees and services specified in executed contracts, as well as revenues from assumed contract renewals to the extent that we believe recognition of the related revenue will occur within the corresponding backlog period. We have historically included assumed renewals in backlog estimates based upon automatic renewal provisions in the executed contract and our historic experience with customer renewal rates.

Backlog is considered a non-GAAP financial measure as defined by SEC Regulation G. Our 60-month backlog estimate represents expected revenues from existing customers using the following key assumptions:

Maintenance fees are assumed to exist for the duration of the license term for those contracts in which the committed maintenance term is less than the committed license term.

- License and facilities management arrangements are assumed to renew at the end of their committed term at a rate consistent with our historical experiences.
- Non-recurring license arrangements are assumed to renew as recurring revenue streams.
- Foreign currency exchange rates are assumed to remain constant over the 60-month backlog period for those contracts stated in currencies other than the U.S. dollar.
- Our pricing policies and practices are assumed to remain constant over the 60-month backlog period.

Estimates of future financial results are inherently unreliable. Our backlog estimates require substantial judgment and are based on a number of assumptions as described above. These assumptions may turn out to be inaccurate or wrong, including for reasons outside of management's control. For example, our customers may attempt to renegotiate or terminate their contracts for a number of reasons, including mergers, changes in their financial condition, or general changes in economic conditions in the customer's industry or geographic location, or we may experience delays in the development or delivery of products or services specified in customer contracts which may cause the actual renewal rates and amounts to differ from historical experiences. Changes in foreign currency exchange rates may also impact the amount of revenue actually recognized in future periods. Accordingly, there can be no assurance that contracts included in backlog estimates will actually generate the specified revenues or that the actual revenues will be generated within the corresponding 60-month period.

Backlog should be considered in addition to, rather than as a substitute for, reported revenue and deferred revenue.

Forward-Looking Statements

This press release contains forward-looking statements based on current expectations that involve a number of risks and uncertainties. Generally, forward-looking statements do not relate strictly to historical or current facts and may include words or phrases such as "believes," "will," "expects," "anticipates," "intends," and words and phrases of similar impact. The forward-looking statements are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements in this press release include, but are not limited to, statements regarding: (i) expectations that our strong global sales, net of term extensions, for the third quarter provide the company with strong forward momentum; (ii) expectations regarding revenue acceleration of customer implementations, enhanced product development, and increased sales from the Distra Pty Ltd. acquisition; and (iii) expectations regarding 2012 financial guidance related to revenue, operating income and adjusted EBITDA.

All of the foregoing forward-looking statements are expressly qualified by the risk factors discussed in our filings with the Securities and Exchange Commission. Such factors include but are not limited to, risks related to the global financial crisis and the continuing decline in the global economy, restrictions and other financial covenants in our credit facility, volatility and disruption of the capital and credit markets and adverse changes in the global economy, risks related to the expected benefits to be achieved in the transaction with S1, consolidations and failures in the financial services industry, the accuracy of management's backlog estimates, the cyclical nature of our revenue and earnings and the accuracy of forecasts due to the concentration of revenue generating activity during the final weeks of each quarter, impairment of our goodwill or intangible assets, exposure to unknown tax liabilities, volatility in our stock price, risks from operating internationally, including fluctuations in currency exchange rates, increased competition, our offshore software development activities, customer reluctance to switch to a new vendor, the performance of our strategic product, BASE24-eps, the maturity of certain products, our strategy to migrate customers to our next generation products, ratable or deferred recognition of certain revenue associated with customer migrations and the maturity of certain of our products, demand for our products, failure to obtain renewals of customer contracts or to obtain such renewals on favorable terms, delay or cancellation of customer

projects or inaccurate project completion estimates, business interruptions or failure of our information technology and communication systems, our alliance with International Business Machines Corporation ("IBM"), our outsourcing agreement with IBM, the complexity of our products and services and the risk that they may contain hidden defects or be subjected to security breaches or viruses, compliance of our products with applicable legislation, governmental regulations and industry standards, our compliance with privacy regulations, the protection of our intellectual property in intellectual property litigation, future acquisitions, strategic partnerships and investments and litigation, the risk that expected synergies, operational efficiencies and cost savings from the S1 acquisition may not be fully realized or realized within the expected time frame. For a detailed discussion of these risk factors, parties that are relying on the forward-looking statements should review our filings with the Securities and Exchange Commission, including our most recently filed Annual Report on Form 10-K, Registration Statement on Form S-4, and subsequent reports on Forms 10-Q and 8-K.

ACI WORLDWIDE, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (unaudited and in thousands, except share and per share amounts)

	September 30, 2012	December 31, 2011
ASSETS		
Current assets		
Cash and cash equivalents	\$ 87,682	\$ 197,098
Billed receivables, net of allowances of \$8,020 and \$4,843, respectively	135,094	93,355
Accrued receivables	36,325	6,693
Deferred income taxes, net	42,987	25,944
Recoverable income taxes	9,008	—
Prepaid expenses	15,733	9,454
Other current assets	10,677	9,320
Total current assets	337,506	341,864
Property and equipment, net	40,373	20,479
Software, net	133,603	22,598
Goodwill	505,787	214,144
Other intangible assets, net	125,552	18,343
Deferred income taxes, net	45,287	13,466
Other noncurrent assets	32,694	33,748
TOTAL ASSETS	\$ 1,220,802	\$ 664,642
LIABILITIES AND STOCKHOLDERS' EQUITY		<u> </u>
Current liabilities		
Accounts payable	\$ 27,470	\$ 11,532
Accrued employee compensation	37,808	27,955
Current portion of Term Credit Facility	15,625	27,555
Deferred revenue	169,190	132,995
Income taxes payable	105,150	10,427
Alliance agreement liability	20,667	20.667
Accrued and other current liabilities	34,389	23,481
Total current liabilities	305,149	227,057
	505,149	227,037
Noncurrent liabilities	11 150	22 524
Deferred revenue	44,156	32,721
Note payable under Term Credit Facility	175,000	
Note payable under Revolving Credit Facility	194,000	75,000
Other noncurrent liabilities	25,264	12,534
Total liabilities	743,569	347,312
Commitments and contingencies		
Stockholders' equity		
Preferred stock; \$0.01 par value; 5,000,000 shares authorized; no shares issued and outstanding at September 30, 2012 and December 31, 2011	_	_
Common stock; \$0.005 par value; 70,000,000 shares authorized; 46,606,796 and 40,821,516 shares issued at September 30, 2012 and		
December 31, 2011, respectively	232	204
Common stock warrants	_	24,003
Treasury stock, at cost, 7,231,577 and 7,178,427 shares outstanding at		,:00
September 30, 2012 and December 31, 2011, respectively	(188,545)	(163,411
Additional paid-in capital	531,331	322,654
Retained earnings	150,323	151,141
Accumulated other comprehensive loss	(16,108)	(17,261
Total stockholders' equity	477,233	317,330
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,220,802	\$ 664,642
IVIAL ERADIERTIES ATA STOCKTOEDEKS EQUIT	φ 1,220,002	φ 004,042

ACI WORLDWIDE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited and in thousands, except per share amounts)

	For the Thr 2012	ee Months Ended September 30, 2011
Revenues:		_
Software license fees	\$ 39,5	
Maintenance fees	47,9	20 36,928
Services	35,8	
Software hosting fees	31,7	12,202
Total revenues	155,0	62 112,149
Expenses:		
Cost of software license fees (1)	5,8	3,763
Cost of maintenance, services and hosting fees (1)	51,9	44 29,996
Research and development	34,2	22,481
Selling and marketing	20,4	
General and administrative	24,5	
Depreciation and amortization	9,7	42 5,759
Total expenses	146,7	100,881
Operating income	8,3	11,268
Other income (expense):		
Interest income	2	22 205
Interest expense	(2,6	(406
Other, net	(1,4	30) (46
Total other income (expense)	(3,8	(24)
Income before income taxes	4,4	80 11,021
Income tax expense (benefit)	(1,1	75) 482
Net income	\$ 5,6	\$ 10,539
Earnings per share information		
Weighted average shares outstanding		
Basic	39,1	26 33,495
Diluted	40,7	34,305
Earnings per share		
Basic	\$ 0.	.14 \$ 0.31
Diluted	\$ 0.	14 \$ 0.31

(1) The cost of software license fees excludes charges for depreciation but includes amortization of purchased and developed software for resale. The cost of maintenance, services and hosting fees excludes charges for depreciation.

ACI WORLDWIDE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited and in thousands)

	2011
\$ 5,655	\$ 10,539
	2,00
	5,22
	79
	2,15
	(26
855	12
	2,17
	1,90
	(87
	4,32
	3,56
	(3,02
· · · · · · · · · · · · · · · · · · ·	(38
(2,051)	(1,49
5,325	26,75
(6,640)	(1,44
(1,386)	(1,302
—	(10,00
(49,852)	—
(57,878)	(12,74
	-
290	34
1,253	40
550	26
(13,772)	_
(578)	(31)
11,866	
(29,596)	_
24,000	75,00
_	(75,00
(3,125)	
(541)	_
(1,205)	(2,40
(10,858)	(1,71
	(3,40
	8,89
	170,80
	\$ 179,70
φ 87,082	φ 1/9,/00
	$\begin{array}{c} 3,559\\ 9,941\\ (4,748)\\ 2,575\\ (550)\\ 855\\ (20,040)\\ 753\\ (3,156)\\ 1,567\\ 3,311\\ 1,865\\ 5,789\\ (2,051)\\ 5,325\\ (2,051)\\ 5,325\\ (2,051)\\ 5,325\\ (2,051)\\ 5,325\\ (2,051)\\ (2,051)\\ (3,156)\\ (1,386)\\ (2,051)\\ (57,878)\\ (2,051)\\ (57,878)\\ (2,051)\\ (57,878)\\ (2,051)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,13)\\ (5,$



ACI's software underpins electronic payments throughout retail and wholesale banking, and commerce all the time.

I trusted globally

September 30, 2012 Quarterly Results Presentation November 8, 2012



This presentation contains forward-looking statements based on current expectations that involve a number of risks and uncertainties. The forward-looking statements are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995. A discussion of these forward-looking statements and risk factors that may affect them is set forth at the end of this presentation. The Company assumes no obligation to update any forward-looking statement in this presentation, except as required by law.



Phil Heasley Chief Executive Officer

/ trusted globally

Q3 2012 in Review



- Strong sales quarter across all geographies with \$192 million in Q3 sales bookings

 Driven by Sales, net of term extensions, of \$126M, up 69% over prior year and 13%
 over prior quarter
- Repurchased approximately 312,000 shares in the open market for approximately \$13.8 million
 - YTD repurchased 1.4M shares for approximately \$57.8M
- Resolved potential dilution from IBM warrants through settlement
 Repurchased warrants exercisable for 2.5M shares
- Facilities and data center consolidation and IT in-sourcing integration on plan
- Acquired Distra Pty. Ltd
 - Accelerates Payments Services Hub by 3-5 years
 - Accelerates revenue recognition by improving implementation times
 - Enhances cross-sell opportunity
- Affirming full year 2012 guidance
 - High visibility into 4Q revenue and profitability attainment
 - Sales bookings and strong pipeline providing forward momentum into 2013



Scott Behrens Chief Financial Officer

/ trusted globally

Key Takeaways from the Quarter



Strong Q3 Sales Bookings

- Strong sales growth, up \$77.2 million or 67% over prior year quarter, up 23% sequentially
- S1 Acquisition contributed approximately \$44.5 million of sales
- Sales, net of term extensions, increased \$51 million or 69% over prior year quarter
- Historical ACI sales and sales, net of term extensions, up 29% and 18%, respectively over prior year quarter

Strong Backlog Growth led by Strong Sales

- 60-month backlog growth of \$61 million
- 12-month backlog growth of \$14 million

Solid Revenue Quarter

- S1 contributed \$47.8 million in revenue for the third quarter
- Q3 GAAP revenue impacted by \$4.9 million of deferred revenue haircut
- Monthly recurring revenue comprised 68% of the quarter's revenue
- FX movement reduced revenues by \$2 million compared to prior year quarter

Operating Expense

- S1 contributed \$44.0 million in expenses for the period
- Historical ACI expenses essentially flat compared to prior year quarter
- \$4.5 million of one-time S1 related integration expenses

6

Key Takeaways from the Quarter (cont)



Non-GAAP Operating Income & Adjusted EBITDA

- Non-GAAP Operating Income of \$17.7 million
- Non-GAAP Adjusted EBITDA of \$33.6 million

Debt & Liquidity

- Ended Q3 with \$87.7 million in cash
- Repurchased shares and settled outstanding warrants for combined \$43.4 million
 Remaining repurchase authorization now 1.8 million shares (or \$76 million
 - using September 30, 2012 closing share price)
- Reduced Term Loan debt by approximately \$3.1 million in Q3
- As of September 30, 2012, debt outstanding of \$384.6 million (\$194 million in revolver and \$190.6 million in term loan)
- Acquired Distra Pty Ltd for \$49.8 million

S1 Integration

Facilities and Data Center consolidation plans on track



Reaffirming full year guidance

- Q4 backlog to contribute approximately 90% of expected Q4 revenue
- Q4 sales bookings expected to approximate \$310M
 Sales, net of term extensions, to approximate \$230M
- Full year sales expected to approximate \$770M
 - Full year sales, net of term extensions, expected to approximate \$540M

	Non	D Q3 -GAAP tuals	+	Q4 Non-GAAP Guidance	=	2012 Non-GAAP Guidance
Non-GAAP Revenue*	\$	461		\$245 - \$255		\$706 - \$716
Non-GAAP Operating Income*	\$	45		\$77 - \$82		\$122 - \$127
Adjusted EBITDA*	\$	90		\$98 - \$103		\$188 - \$193

* Non-GAAP Guidance metrics exclude the impact of \$23M of deferred revenue haircut and \$31M of one-time expenses. The prior guidance issued July 26, 2012 reflected all metrics net of the \$23M deferred revenue haircut as follows: GAAP Revenue of \$683M-\$693M, Adjusted EBITDA of \$165M-\$170M and Non-GAAP Operating Income of \$99M-\$104M





• 2013 models should start with normalized 2012 as the base line (see table below)

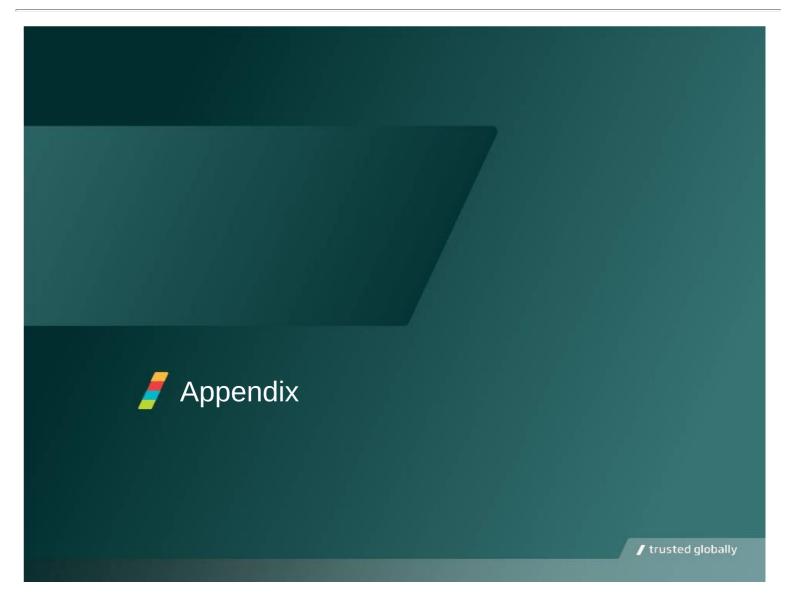
	2012 Non-GAAP Guidance	+	Add E 1.5 mo S1 Act	nths	+	Incren	Back nental ergies	=	Normalized Full Year 2012
Non-GAAP Revenue*	\$706 - \$716	1	\$	27		\$	-		\$733 - \$743
Non-GAAP Operating Income* Margin	\$122 - \$127 <i>17%-18%</i>		\$	-		\$	8		\$130 - \$135 <i>17%-18%</i>
Adjusted EBITDA* <i>Margin</i>	\$188 - \$193 26%-27%		\$	-		\$	8		\$196 - \$201 <i>26%-27%</i>

* Non-GAAP Guidance metrics exclude impact of \$23M of deferred revenue haircut and \$31M of one-time acquisition and integration related expenses. Normalized 2012 assuming a full year of S1 operations and one additional quarter of phase 1 synergies of approximately 8M.

- Growth in sales, net of term extensions, in the high single digits to low double digits
- Revenue growth mid-to-high single digits
- 2013 operating margin approximately 19%-20%
- 2013 adjusted EBITDA margin approximately 28%-29%

• The above margin %'s include the incremental cost savings of \$15M to be realized in 2013 due to Data Center consolidation and rationalization of overlapping facilities

• Fully diluted share count to approximate 40M (excluding future share buy-back activity)





	2012 GAAP Guidance	+	Add Back One-time Expenses	=	2012 Prior Guidance	+	Add Back Def Rev Haircut	=	2012 Non-GAAP Guidance
Revenue*	\$683 - \$693		\$-	2	\$683 - \$693		\$ 23		\$706 - \$716
Operating Income*	\$68 - \$73		\$ 31		\$99 - \$104		\$ 23		\$122 - \$127
Adjusted EBITDA*	\$134 - \$139		\$ 31		\$165 - \$170		\$ 23		\$188 - \$193

* Non-GAAP Guidance metrics exclude impact of \$23M of deferred revenue haircut and \$31M of one-time acquisition and integration related expenses. The prior guidance issued July 26, 2012 reflected all metrics net of the \$23M deferred revenue haircut as follows: GAAP Revenue of \$683M-\$693M, Adjusted EBITDA of \$165M-\$170M and Non-GAAP Operating Income of \$99M-\$104M



11

Historic Sales By Quarter 2010-2012

Variance



			Sales Mix by Categ	jory
Quarter-End	Total Economic Value of Sales	New Accounts / New Applications	Add-on Business inc. Capacity Upgrades &	Term Extension
3/31/2010	\$81,142	\$5,758 7%	\$35,066 43%	\$40,318 50%
6/30/2010	\$107,985	\$1,224 1%	\$68,474 63%	\$38,287 35%
9/30/2010	\$161,269	\$11,290	\$89,364	\$60,615
12/31/2010	\$174,827	7% \$43,988	55% \$59,622	38% \$71,217
3/31/2011	\$122,904	25% \$13,695 11%	34% \$50,305 41%	41% \$58,904 48%
6/30/2011	\$146,956	\$19,730 13%	\$54,174 37%	\$73,052 50%
9/30/2011	\$115,089	\$17,356 15%	\$57,611 50%	\$40,123 35%
12/31/2011	\$171,385	\$12,906 8%	\$104,460 61%	\$54,019 32%
3/31/2012	\$108,462	\$5,958 5%	\$58,602 54%	\$43,902 40%
6/30/2012	\$156,188	\$9,855 6%	\$102,417 66%	\$43,916 28%
9/30/2012	\$192,310	\$23,802 12%	\$102,576 53%	\$65,932 34%
		New Accounts / New	Add-on Business inc. Capacity	
	Sales	Applications	Upgrades &	Term Extension
SEP YTD 12	\$456,960	\$39,614	\$263,596	\$153,750
SEP YTD 11	\$384,949	\$50,781	\$162,089	\$172,079

12

(\$11,167)

\$101,506

(\$18,328)

\$72,011

Sales By Region by Geography and Type



Total Sales									
	% Growth or								
Channel	Sep 12	Sep 11	Decline						
Americas	\$91,689	\$67,735	35.4%						
EMEA	60,856	40,239	51.2%						
Asia-Pacific	39,766	7,115	458.9%						
Total Sales	\$192,310	\$115,089	67.1%						

Sales Type									
	Qtr Ended	% Growth or							
Sales Type	Sep 12	Sep 11	Decline						
New Account / New Application	\$23,802	\$17,356	37.1%						
Add-on Business	102,576	57,611	78.1%						
Term Extension	65,932	40,123	64.3%						
Total Sales	\$192,310	\$115,089	67.1%						





Revenue				
Revenue	Qtr Ended Sep 12	Qtr Ended Sep 11	% Growth or Decline	
Revenue from Backlog	\$146,814	\$106,842	37.4%	
Revenue from Sales	8,248	5,307	55.4%	
Total Revenue	\$155,062	\$112,149	38.3%	
Revenue from Backlog	95%	95%		
Revenue from Sales	5%	5%		

- Backlog from monthly recurring revenues and project go-lives continues to drive current quarter GAAP revenue
- Revenue from current quarter sales consistent with prior quarters



Operating Free Cash Flow (\$ millions)



	Quarter Ended September 30,	
	2012	2011
Net cash provided by operating activities	\$5.3	\$26.8
Adjustments:		
Net after-tax payments associated with employee-related actions*	1.3	-
Net after-tax payments associated with lease terminations*	0.7	-
Net after-tax payments associated with S1- related transaction costs*	-	0.2
Net after-tax payments associated with IBM IT Outsourcing Transition*	0.2	0.2
Less capital expenditures	(8.0)	(2.7)
Operating Free Cash Flow	\$(0.5)	\$24.5

* Tax effected at 35%





Beginning Cash (2Q 2012)		\$149.6
Plus: net cash provided by operating activities*		5.3
Net cash before investing and financing activities		154.9
Cash flow from Investing Activities		
Less: Capital Expenditures	(8.0)	
Less: Acquisition of Distra	(49.8)	
Net cash from investing activities		(57.8)
Cash flow from Financing Activities		
Plus: Proceeds from Stock Options	2.1	
Plus: Net proceeds (repayment) on credit facility	20.9	
Less: Net cash settlement from IBM warrants	(17.7)	
Less: Repurchases of common stock	(13.8)	
Less: Payments on capital leases and other	(2.3)	
Foreign exchange impact on cash	1.5	
Net cash from financing activities and FX		(9.4)
Ending Cash (3Q 2012)		\$87.7

* Net cash provided by operating activies includes \$2.2 million in one-time after-tax payments related to integration and IT insourcing.





	Quarter Ended		
	September 30,	June 30,	September 30,
	2012	2012	2011
Americas	\$1,419	\$1,414	\$ 894
EMEA	686	653	520
Asia/Pacific	262	239	189
Backlog 60-Month	\$ 2,367	\$ 2,306	\$1,603
Deferred Revenue	\$ 213	\$ 204	\$ 156
Other	2,154	2,102	1,447
Backlog 60-Month	\$ 2,367	\$ 2,306	\$1,603





	Quarter Ended September 30,	
	2012	2011
Revenues:		
United States	\$69.4	\$ 46.5
Americas International	18.4	13.3
Americas	\$87.8	\$ 59.8
EMEA	42.8	38.6
Asia/Pacific	24.5	13.7
Revenues	\$155.1	\$112.1

18



	Quarter Ended September 30,	
	2012	2011
Monthly Software License Fees	\$24.7	\$23.5
Maintenance Fees	47.6	36.5
Hosting Services	33.0	12.8
Monthly Recurring Revenue	\$105.3	\$72.8

19

Deferred Revenue and Expense (\$ millions)



	Quarter Ended			
	September 30,	June 30,	September 30,	June 30,
	2012	2012	2011	2011
Short Term Deferred				
Revenue	\$169.2	\$165.1	\$123.9	\$131.7
Long Term Deferred				
Revenue	44.2	38.7	32.5	30.0
Total Deferred Revenue	\$213.4	\$203.8	\$156.4	\$161.7
Total Deferred Expense	\$9.8	\$9.9	\$11.7	\$12.6



Non-Cash Compensation, Acquisition Intangibles and Software, and Acquisition-Related Expenses



	Quarter ended September 30, 2012		Quarter ended September 30, 2011	
	EPS Impact*	\$ in Millions	EPS Impact*	\$ in Millions
Amortization of acquisition- related intangibles	\$ 0.05	\$ 2.1	\$ 0.03	\$ 1.1
Amortization of acquisition- related software	0.06	2.3	0.02	0.8
Non-cash equity-based compensation	0.04	1.7	0.04	1.4
Total:	\$0.15	\$6.1	\$0.09	\$3.3

* Tax Effected at 35%





	Quarter Ended			
	September 30, 2012	June 30, 2012	September 30, 2011	June 30, 2011
Interest Income	\$0.2	\$0.2	\$0.2	\$0.2
Interest Expense	(\$2.6)	(\$2.9)	(\$0.4)	(\$0.4)
FX Gain / Loss	(\$1.4)	(\$0.3)	(\$0.1)	\$0.3
Other	\$0.0	\$0.0	\$0.0	\$0.0
Total Other Income				
(Expense)	(\$3.8)	(\$3.0)	(\$0.3)	\$0.1



Adjusted EBITDA



	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011
Net Income	\$5.7	\$10.5
Income tax expense (benefit)	(1.2)	0.5
Net Interest Expense	2.4	0.2
Net Other Expense	1.4	0.1
Depreciation Expense	3.6	2.0
Amortization Expense	9.9	5.2
Non-Cash Compensation Expense	2.6	2.2
Adjusted EBITDA	\$24.4	\$20.7
Deferred revenue	4.9	-
Employee-related actions	0.3	-
Facility closure costs	3.5	-
IT exit costs	0.1	-
Other one-time S1-related expenses	0.4	3.4
Adjusted EBITDA ex one-time expenses	\$33.6	\$24.1



Non-GAAP Operating Income



	Quarter Ended September 30, 2012	Quarter Ended September 30, 2011
Operating Income	\$8.3	\$11.3
Plus:		
Deferred Revenue	4.9	-
Employee-related actions	0.5	-
Facility closure costs	3.5	-
IT exit costs	0.1	-
Other one-time S1-related expenses	0.4	3.4
Non-GAAP Operating Income	\$17.7	\$14.7







To supplement our financial results presented on a GAAP basis, we use the non-GAAP measure indicated in the tables, which exclude certain business combination accounting entries and expenses related to the acquisition of S1, as well as other significant non-cash expenses such as depreciation, amortization and share-based compensation, that we believe are helpful in understanding our past financial performance and our future results. The presentation of these non-GAAP financial measures should be considered in addition to our GAAP results and are not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. Management generally compensates for limitations in the use of non-GAAP financial measures only in addition to and in conjunction with results presented in accordance with GAAP. We believe that these non-GAAP financial measures reflect an additional way of viewing aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding our business. Certain non-GAAP measures include:

- Non-GAAP revenue: revenue plus deferred revenue that would have been recognized in the normal course of business by S1 if not for GAAP purchase accounting requirements. Non-GAAP revenue should be considered in addition to, rather than as a substitute for, revenue.
- Non-GAAP operating income: operating income (loss) plus deferred revenue that would have been
 recognized in the normal course of business by S1 if not for GAAP purchase accounting requirements and
 one-time expense related to the acquisition of S1. Non-GAAP operating income should be considered in
 addition to, rather than as a substitute for, operating income.
- Adjusted EBITDA: net income (loss) plus income tax expense, net interest income (expense), net other income (expense), depreciation, amortization and non-cash compensation, as well as deferred revenue that would have been recognized in the normal course of business by S1 if not for GAAP purchase accounting requirements and one-time expense related to the acquisition of S1. Adjusted EBITDA should be considered in addition to, rather than as a substitute for, operating income.





ACI is also presenting operating free cash flow, which is defined as net cash provided by operating activities, plus net after-tax payments associated with employee-related actions and facility disclosures, net after-tax payments associated with IBM IT outsourcing transition, and less capital expenditures. Operating free cash flow is considered a non-GAAP financial measure as defined by SEC Regulation G. We utilize this non-GAAP financial measure, and believe it is useful to investors, as an indicator of cash flow available for debt repayment and other investing activities, such as capital investments and acquisitions. We utilize operating free cash flow as a further indicator of operating performance and for planning investing activities. Operating free cash flow should be considered in addition to, rather than as a substitute for, net cash provided by operating activities. A limitation of operating free cash flow is that it does not represent the total increase or decrease in the cash balance for the period. This measure also does not exclude mandatory debt service obligations and, therefore, does not represent the residual cash flow available for discretionary expenditures. We believe that operating free cash flow is useful to investors to provide disclosures of our operating results on the same basis as that used by our management.

ACI also includes backlog estimates, which include all software license fees, maintenance fees and services specified in executed contracts, as well as revenues from assumed contract renewals to the extent that we believe recognition of the related revenue will occur within the corresponding backlog period. We have historically included assumed renewals in backlog estimates based upon automatic renewal provisions in the executed contract and our historic experience with customer renewal rates.





Backlog is considered a non-GAAP financial measure as defined by SEC Regulation G. Our 60-month backlog estimate represents expected revenues from existing customers using the following key assumptions:

- Maintenance fees are assumed to exist for the duration of the license term for those contracts in which the committed maintenance term is less than the committed license term.
- License and facilities management arrangements are assumed to renew at the end of their committed term at a rate consistent with our historical experiences.
- Non-recurring license arrangements are assumed to renew as recurring revenue streams.
- Foreign currency exchange rates are assumed to remain constant over the 60-month backlog period for those contracts stated in currencies other than the U.S. dollar.
- Our pricing policies and practices are assumed to remain constant over the 60-month backlog period.

Estimates of future financial results are inherently unreliable. Our backlog estimates require substantial judgment and are based on a number of assumptions as described above. These assumptions may turn out to be inaccurate or wrong, including for reasons outside of management's control. For example, our customers may attempt to renegotiate or terminate their contracts for a number of reasons, including mergers, changes in their financial condition, or general changes in economic conditions in the customer's industry or geographic location, or we may experience delays in the development or delivery of products or services specified in customer contracts which may cause the actual renewal rates and amounts to differ from historical experiences. Changes in foreign currency exchange rates may also impact the amount of revenue actually recognized in future periods. Accordingly, there can be no assurance that contracts included in backlog estimates will actually generate the specified revenues or that the actual revenues will be generated within the corresponding 60-month period.

Backlog should be considered in addition to, rather than as a substitute for, reported revenue and deferred revenue.



Forward-Looking Statements



This presentation contains forward-looking statements based on current expectations that involve a number of risks and uncertainties. Generally, forward-looking statements do not relate strictly to historical or current facts and may include words or phrases such as "believes," " will," "expects," "anticipates," "intends," and words and phrases of similar impact. The forward-looking statements are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995.

Forward-looking statements in this presentation include, but are not limited to, statements regarding:

• The company's 12-month and 60-month backlog estimates and assumptions;

• Expectations regarding sales pipelines and momentum; profitability attainment; accelerated revenue recognition, expedited product development and increased sales from the Distra Pty Ltd. acquisition; and market trends; and

• Expectations regarding 2012 and 2013 financial guidance related to sales bookings, revenue, operating income and EBITDA, diluted share counts, cost savings from data center consolidations and overall cost synergies.





All of the foregoing forward-looking statements are expressly qualified by the risk factors discussed in our filings with the Securities and Exchange Commission. Such factors include but are not limited to, risks related to the global financial crisis and the continuing decline in the global economy, restrictions and other financial covenants in our credit facility, volatility and disruption of the capital and credit markets and adverse changes in the global economy, risks related to the expected benefits to be achieved in the transaction with S1, consolidations and failures in the financial services industry, the accuracy of management's backlog estimates, the cyclical nature of our revenue and earnings and the accuracy of forecasts due to the concentration of revenue generating activity during the final weeks of each guarter, impairment of our goodwill or intangible assets, exposure to unknown tax liabilities, volatility in our stock price, risks from operating internationally, including fluctuations in currency exchange rates, increased competition, our offshore software development activities, customer reluctance to switch to a new vendor, the performance of our strategic product, BASE24-eps, the maturity of certain products, our strategy to migrate customers to our next generation products, ratable or deferred recognition of certain revenue associated with customer migrations and the maturity of certain of our products, demand for our products, failure to obtain renewals of customer contracts or to obtain such renewals on favorable terms, delay or cancellation of customer projects or inaccurate project completion estimates, business interruptions or failure of our information technology and communication systems, our alliance with International Business Machines Corporation ("IBM"), our outsourcing agreement with IBM, the complexity of our products and services and the risk that they may contain hidden defects or be subjected to security breaches or viruses, compliance of our products with applicable legislation, governmental regulations and industry standards, our compliance with privacy regulations, the protection of our intellectual property in intellectual property litigation, future acquisitions, strategic partnerships and investments and litigation, the risk that expected synergies, operational efficiencies and cost savings from the S1 acquisition may not be fully realized or realized within the expected time frame. For a detailed discussion of these risk factors, parties that are relying on the forward-looking statements should review our filings with the Securities and Exchange Commission, including our most recently filed Annual Report on Form 10-K, Registration Statement on Form S-4, and subsequent reports on Forms 10-Q and 8-K.





ACI's software underpins electronic payments throughout retail and wholesale banking, and commerce all the time, without fail.

trusted globally

www.aciworldwide.com